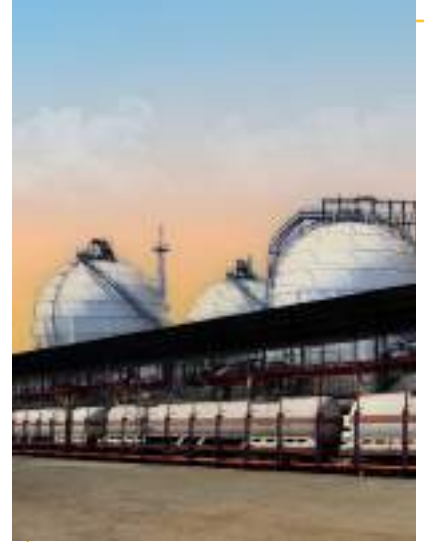




**India's Largest Independent Tank Storage  
Company For LPG & Chemicals**

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# ABOUT US

**Aegis Group** India and **Royal Vopak** of the Netherlands, the world's leading independent tank storage company, formed a strategic joint venture, **Aegis Vopak Terminals Limited (AVTL)**, in 2021. The group operates a necklace of 22 tank terminals across 7 key Indian ports like Kandla, Pipavav, Mumbai, JNPT, Mangalore, Kochi & Haldia. With a robust storage capacity of 1.9 million cbm for Liquid storage, and 116T MT for LPG, our operations form a crucial link in the storage and movement of LPG, oil, liquid chemicals, petrochemicals, gases, vegetable oil products, bitumen and new energy sources.

Dedicated to facilitating India's transition to more sustainable energies, AVTL adheres to the highest standards in health, safety, and environmental practices, ensuring our operations consistently provide the most efficient and reliable storage and logistics solutions.



## Specialized Facilities

Owens and operates product tanks, jetty connectivity, truck loading stations, and pipelines.



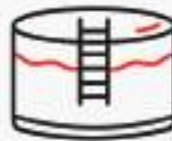
## Strategic Locations

Facilities located at Seven key ports: Kandla, Pipavav, Mumbai, JNPT, Mangalore, Kochi & Haldia.



## Diverse Expertise

Specializes in storing and handling oil, liquid chemicals, petrochemicals, LPG, gases, and vegoil products.



## Liquid Terminals

Operates a total storage capacity of 1.9 million cbm for Chemicals & POL.



## Trusted by Clients

Local and international customers from private, public, and retail sectors, adhering to best practices in HSE.



## LPG Terminals

Operates a 116T MT LPG Terminal at Pipavav and Haldia

# Strong Parent Companies



- 60+ years expertise
- India's largest private LPG handler
- 22 installations/ terminals, 7 strategic ports
- Specialized tanks, jetty connectivity, and pipelines

**Aegis Group handles ~25% of India's LPG imports, supplying ~30 million households and promoting healthier fuel alternatives.**



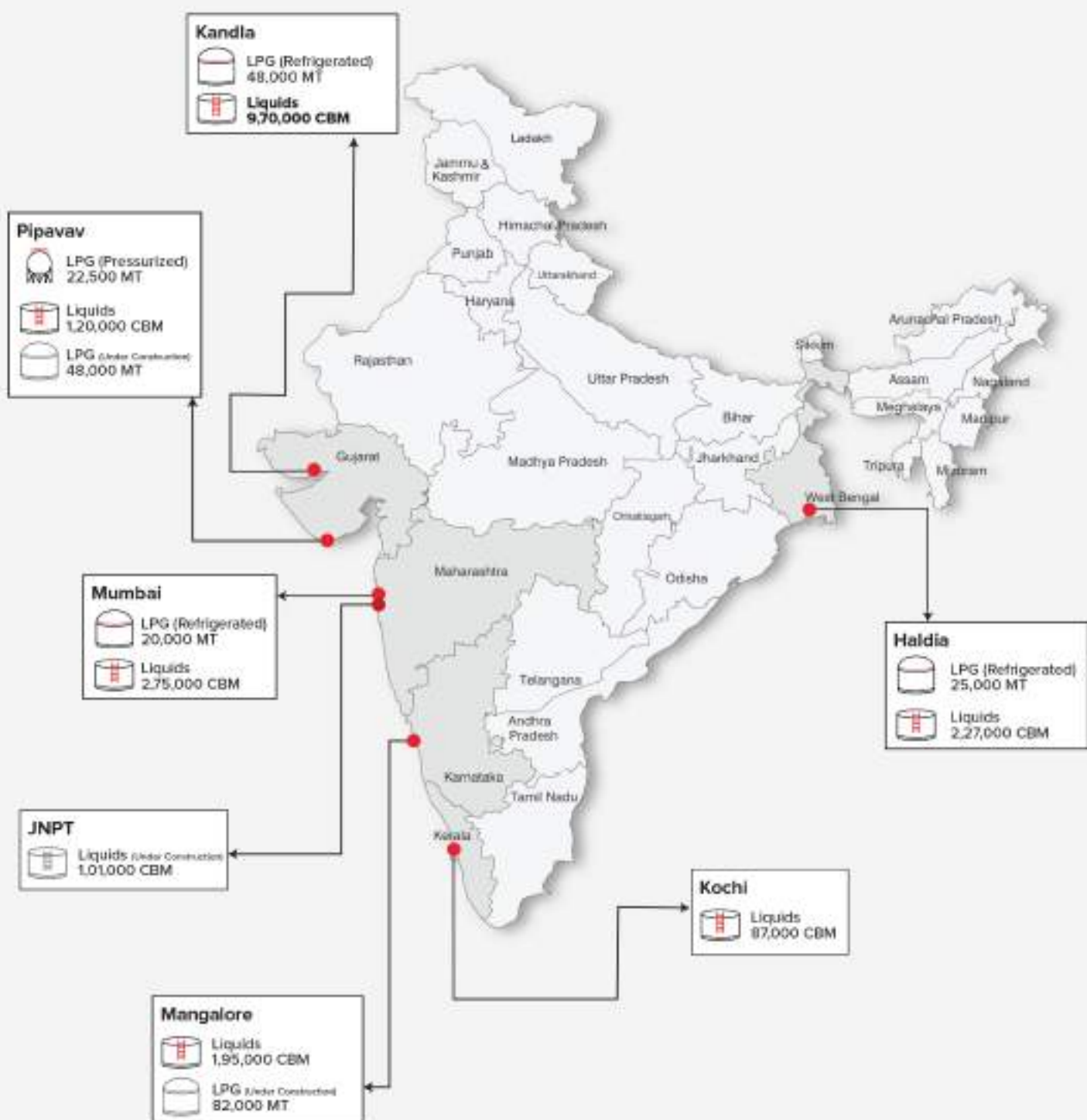
- 400+ years of expertise
- 78 terminals in 23 countries
- Focus on low-carbon innovation
- €1 billion in sustainable investment

**Royal Vopak Handles ~ 36.6 million cbm of storage along major trade routes globally**

# TERMINALS & STORAGE

The group operates state-of-the-art terminals at 7 key ports, with access to road, rail, and pipelines for efficient product evacuation. Our terminals offer import, export, storage and logistics services, handling a wide range of products, including Class A, B, and C products, chemicals, gases, POL products, and vegetable oils.

As India's leading independent tank storage provider for LPG and liquid products, we are committed to ensuring that our customers' products are delivered safely, efficiently, and on time - every time.



# EFFICIENT **PRODUCT** **LOGISTICS**

Our terminals optimize product logistics by providing connectivity to jetties, pipelines, railways, and roads. This ensures the quick and reliable movement of vital products from ship to shore. We care and work continuously to ensure our customers' products are delivered safely, efficiently, and on time-every time.



**CAREFULLY HANDLED, EXPERTLY STORED**



# LIQUID TERMINALS

Our Liquid Terminals provide seamless, efficient, and safe storage and transportation solutions for bulk liquids, tailored to meet the unique needs of our diverse local and international clients. Strategically located at major ports including Kandla, Pipavav, Mumbai, JNPT, Mangalore, Kochi, and Haldia, AVTL ensures top-tier logistics and storage services for leading Oil Giants, Traders, and consumers.

Our state-of-the-art infrastructure includes a variety of MS, SS, epoxy-coated, IFR, heated, and cooled tanks, all connected to the jetty via MS and SS pipelines. Offering facilities on both long-term and spot contract bases, the group also provides value-added services such as customs bonding, inventory management, and just-in-time delivery, making us a preferred partner for the Petroleum, Oil, Petrochemical, Chemical, and Vegetable Oil industries.



# GAS TERMINALS

Our Gas Terminals are designed to provide tailored solutions that bridge gaps in the gas value chain, enabling faster and more efficient access for our customers. As India's largest importer and handler of LPG, Aegis Group handles over 5 MMT per annum, accounting for 25% of the country's LPG imports.

Our strategically located terminals at Kandla, Pipavav, Mumbai, Haldia, and the upcoming largest terminal at Mangalore ensure seamless operations across the supply chain. Aegis Group is the only third-party terminal operator in India with dedicated railway connectivity for LPG evacuation, offering end-to-end supply chain management from product planning, sourcing, and shipping to receipt, storage, and dispatch.

Through our strong partnerships and extensive infrastructure, we cater to leading public sector oil companies like HPCL, IOCL, BPCL, and major industrial clients such as Godrej, SHV, Reliance, ArcelorMittal, and Jindal Steel, ensuring reliable and efficient service across the LPG value chain.





## LPG Trading

Aegis Group has a joint venture with a renowned global leader, ITOCHU Petroleum Co., (Singapore) Pte Ltd, which provides global expertise in the gas trading industry. This partnership has strengthened the company's standing within the international supply and trading sector, empowering Aegis Group to attain cost leadership in the India's LPG import market, and significantly reducing delivered prices to highly competitive levels.

The company primarily caters to PSU companies for domestic and non-domestic segments while also offering tailored solutions to private companies. Simultaneously, it strategically sources LPG at an economic advantage for various subsidiary business verticals within the Group.

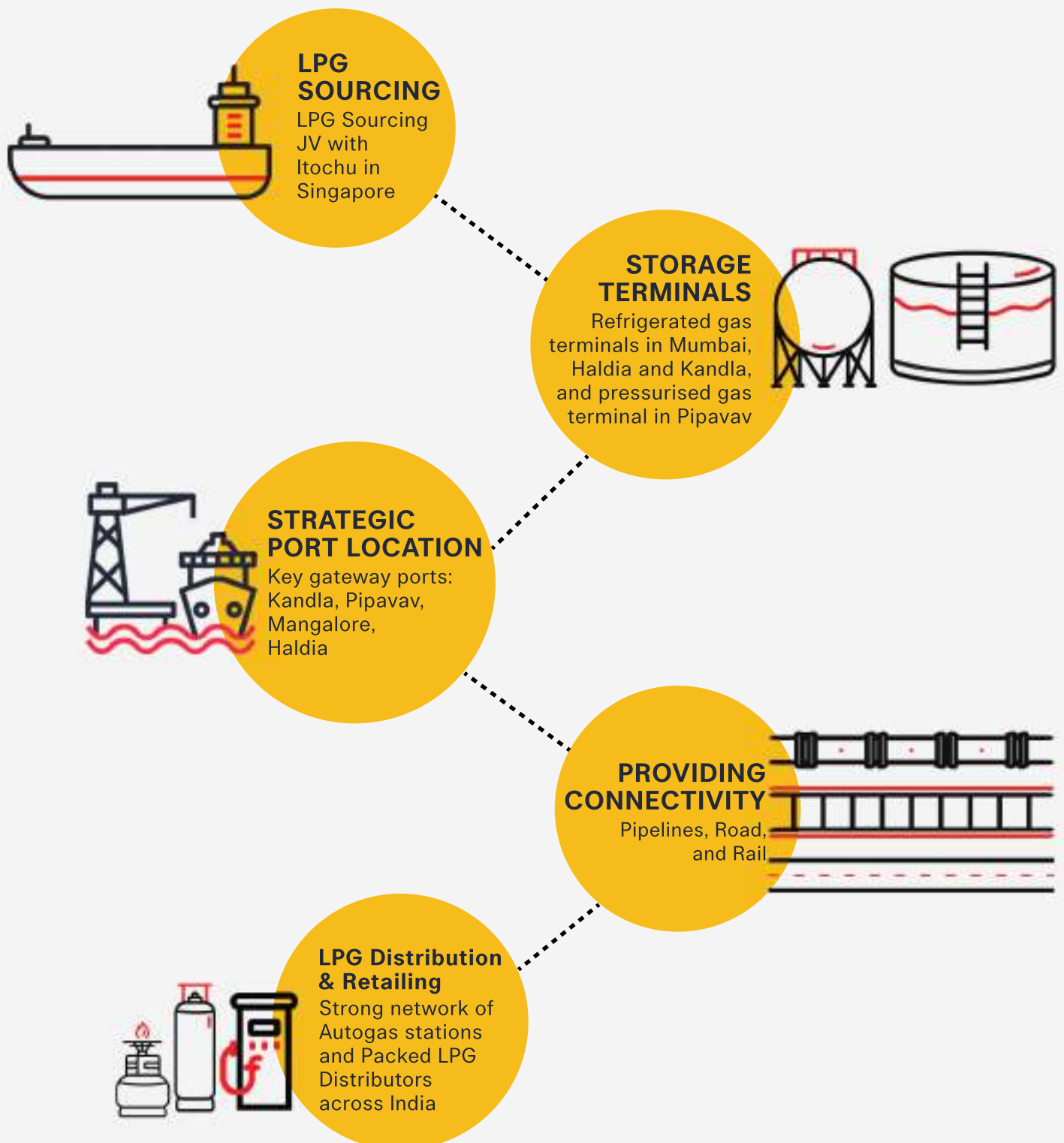
## LPG Throughput Services

Aegis Group is the only terminal operator in the Private Sector to have LPG Import terminals in four locations in India along with a 5th terminal under construction in Mangalore. Aegis Group has strong proficiency in the transportation of products through all modes, i.e., roads, rail, and pipeline. The company places a high priority on ensuring timely and secure delivery of customers' products. Additionally, they offer storage options for a variety of gases, such as Butene-1, Butadiene, Propylene, and VCM.



# INTEGRATED LPG SUPPLY CHAIN

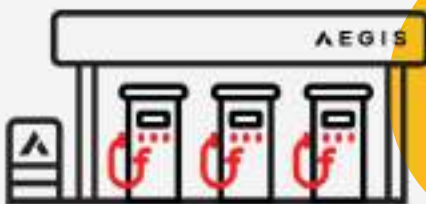
Our integrated logistics services include sourcing, storing, moving, and distributing products.



# LPG Distribution & Retailing

Aegis is fueling the availability of LPG products and services across major Indian cities through its Autogas stations (AutoLPG), Packed LPG - Domestic, Commercial, and Industrial gas distribution; Non-Electric Kitchen Appliances - Cooktops, Pressure Cookers, Kitchenware, Regulators, and Accessories.

## LPG Distribution System



140 Fuel stations over 10 states dispensing Autogas, Petrol & Diesel.

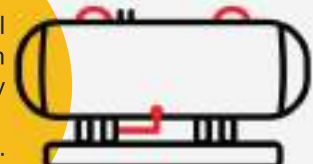


Tier 1, 2 & 3 urban cities with distributors & POS under Aegis Chota Cikander 2kg, 4kg, 12kg & 15kg products, supplied from a network of LPG bottling plants.

Puregas cylinder Distribution to hotels restaurants, and industries under Aegis Puregas 15 kg, 17kg, 21kg & 33kg LOT/ VOT & 425kg Magna brands.



Serving industrial clusters with reliable supply from our LPG terminals.



# AVTL's Infra **Supports** **the Future of Energy**

As the transition towards a low-carbon economy gains momentum worldwide, the Government of India has issued its own energy transition policy under the National Green Hydrogen Policy. The policy aims at higher adoption of renewable energy (RE) and the production of green hydrogen and ammonia for industrial and shipping usage. The policy aims to attract investments in the new energy space, where many players are interested.

Our robust network of pipelines and terminals are poised to support the future of energy by being efficiently repurposed for the storage and transport of green ammonia, green methanol, sustainable feedstock and LOHC. By leveraging our existing infrastructure, we create significant opportunities for all our customers to reduce the need for new capital projects, leading to substantial savings in both time and costs. This approach not only supports our commitment to sustainability but also ensures that we are meeting the evolving needs of the energy sector with efficiency and innovation.



# Championing Environmental Excellence

AVTL's skilled workforce drives progress with a strong commitment to health, safety, and environmental excellence. We ensure products are delivered efficiently and safely, on time, every time. By embracing cutting-edge technologies, we boost efficiency while adhering to strict safety and environmental standards. As industry leaders, Aegis and Vopak excel in managing ESG risks, earning top MSCI ESG Ratings for sustainability. With AVTL's expertise, we help our partners achieve their sustainability goals while upholding the highest standards.

**Supporting Sustainable Development Goals  
is at the core of our operations**



# Expert-Driven Solutions for Sustainable Success

At AVTL, we are dedicated to driving success through innovative infrastructure solutions. As the world transitions to a more sustainable economy, we actively embrace our role as a catalyst for positive change. Sustainability, for us, means meeting today's needs while ensuring future generations can thrive. We are committed to developing infrastructure that supports the safe and efficient introduction of essential products for the future. We prioritize the well-being of people, the planet, and our stakeholders by fostering a safe working environment, minimizing environmental impact, and contributing to resilient, sustainable infrastructure across India.

Our sustainability roadmap integrates ESG principles with robust HSE standards. We drive positive change through energy efficiency, safety protocols, and transparent governance, committed to creating lasting value and a sustainable future.



## Environment

- Spill Contingency Plan
- Tank Overfill Protection
- Use of Clean Fuel (DG & TFH)
- Green Energy
- IFR Tanks
- Digitalization
- Plantation & Clean-up drives
- Energy Efficient LED lights
- Rain Water Harvesting
- Waste Handling & Treatment



## Safety

- Audits and Reviews
- Comprehensive Safety Training
- Fire Protection system
- Emergency response plan
- Work Permit System & Guidelines
- Safe Working Procedures
- Tracking of propane Tankers through VTS



## Governance

- Robust Internal Systems, Controls & Procedures
- SAP
- Financial & Accounting transparency
- Compliance
- Addressing stakeholders needs



## Social

- Stakeholder Relationships
- HR Policy
- Employee Training
- Security for All Stakeholders
- Perimeter Manning & Surveillance
- Security Plan
- Security Patrols
- Governance of Third Parties
- CCTV Coverage



## Health

- Pre-installation Risk Assessment
- Intensive Safety Measures (gas monitors, firefighting systems, overfill protection)
- Failsafe Bypass/Standby Arrangements
- Pipeline Overpressure Protection (thermal and safety relief valves)
- First Aid Facility & Doctor on Call
- Safe Working Environment

# CORPORATE SOCIAL RESPONSIBILITY

Inspired by an unwavering commitment to develop self-sustaining rural communities, late (Chairman of Aegis Group) Mr. Kapoorchand M. Chandaria founded ANARDE Foundation in 1979. His mission was to empower Indian villages by delivering sustainable solutions that facilitate holistic and integrated rural development.

ANARDE operates extensively in the states of Gujarat and Maharashtra, where, through its network of regional Centres and field workers, it fosters initiatives encompassing the management of village water resources, skills development training, self-help group formation, women's empowerment, and entrepreneurship development.

## ANARDE Causes Supported



Income Generation & Enhancement



Low Cost Infrastructure



Local Need Based



Clean Drinking Water



## GET IN TOUCH TO LEARN MORE!

Companies rely on LPG, oil, liquid chemicals, petrochemicals, gases, vegetable oils, and emerging energy sources to create the products that shape our daily lives. Chances are, these essential building blocks have been expertly handled by AVTL.

**Aegis Vopak Terminals Ltd.**

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